



25 March 2019

Dear POGS Doctor:

For the past many years, Health Maintenance Organizations (HMOs) have played a very important role in providing our citizenry with quality yet affordable healthcare products and services. This is done by partly negotiating with institutional healthcare providers and medical specialists for “preferred” rates and fees, payment schemes included. The **Philippine Obstetrical and Gynecological Society (POGS)** and the **Association of Health Maintenance Organizations of the Philippines, Inc. (AHMOPI)** are glad to have partnered in this noble endeavor since 2013 or for the past six (6) years and counting.

Last week, the POGS-AHMOPI Memorandum Of Agreement (MOA) and Implementing Rules and Regulations (IRR) were renewed and signed covering the period January 1, 2019 to December 31, 2021. **This is the fourth MOA & IRR we have had.**

Soon after the MOA & IRR were signed, a Unified Service Agreement (USA) was prepared by the AHMOPI which will be **signed by the current POGS president for and in behalf of all the doctors who wish to join MOA initiatives.** The USA is a contract issued by the AHMOPI for and in behalf of all its members – to all participating POGS Diplomates and Fellows under the POGS-AHMOPI MOA & IRR, and incorporates the terms and conditions of the same, among other standard provisions thereof. It is signed by all the company presidents and/or principal representatives of AHMOPI members, and the Executive Director of the Association. **Once you are issued a USA, you need not sign a separate (new) Service Agreement** with any and all AHMOPI members **unless you want to,** and in which case, the rates could be lower than that of our current MOA. If you are already an existing accredited doctor of an AHMOPI member with an in-force Service Agreement with them, perhaps open-ended, let it be, but remember that the **USA takes precedence over the former, rates and all, for as long as you are a participating doctor under MOA initiatives.** Salient features of the POGS-AHMOPI MOA & IRR are contained in the attached **sample copy of the USA.**

One of the more important features of the MOA & IRR is the **“all-or-nothing” provision** on the participation of both POGS Diplomates and Fellows and AHMOPI members in the MOA, i.e., **neither party can choose the other.** To begin with, **only POGS Diplomates and Fellows may join MOA initiatives except in areas where there are no Diplomates/Fellows.** Once enrolled, the POGS Diplomate/Fellow cannot choose

AHMOPI members and patients to administer to. In like manner, **AHMOPI members cannot choose the POGS Diplomates/Fellows for as long as they (the doctors) agree to, have applied for, are approved for inclusion into MOA initiatives and are issued a USA.** However, in both instances above, exceptions would be for justifiable reasons as provided for by the Philippine Medical Jurisprudence and as determined by the POGS-AHMOPI Liaison Committee.

It is important to note that if for some reason you do not wish to apply for inclusion into the 2019-2021 POGS-AHMOPI MOA, but remain as an affiliated physician of any of the AHMOPI members under your existing (perhaps open-ended) Service Agreement with them, **your present compensation package may not be at par with what is now being provided under the 2019-2021 POGS-AHMOPI MOA & IRR.**

Joining the POGS-AHMOPI MOA is quite simple:

1. **Only if you are determined to join MOA initiatives, please fill-up your application/info sheet (especially your contact numbers, email address/es and mailing address AND your VAT registration info) and email your response to the POGS Head Office, (pogsinc@gmail.com) c/o Ms. Imelda B. Malubag.** If you are VAT registered, **email your VAT Registration Certificate to the POGS as well.** Please note that your response must be made within two (2) days from receipt of this letter, reaching the POGS within a TAT (turn-around-time) of five (5) working days if through courier services.
2. Having received your positive response, the POGS and the AHMOPI shall proceed to process your application for MOA initiatives following prescribed **new** guidelines.
3. It may interest you to know that we've made it easier for you to get into MOA initiatives, i.e., **only one USA will be signed by the current POGS president, for and in behalf of all POGS doctors under a specified Batch.**
 - 3.1. Copies of the USA per Batch shall be uploaded by the POGS in its website – for downloading by doctors concerned.
 - 3.2. Doctors approved for MOA initiatives may download a copy of the USA which will serve as their ID when dealing with the Medical Coordinators of AHMOPI Members in all affiliated hospitals nationwide.
 - 3.3. Upon downloading your USA, we encourage you to **visit the various AHMOPI Medical Coordinators in the hospitals** where you are a consultant, and/or in hospitals where you have visiting privileges, showing the same to them.

- 3.4. Issues or concerns, if any, from all parties should be **fully documented using the attached complaint form and submitted to the Liaison Committee of the POGS** (of which the AHMOPI is a member) for handling. You may reach the AHMOPI at Tel. Nos. 633 9702, or email at **carlosleedasilva@gmail.com** or **ahmopi@yahoo.com** in that order.

There are about 3.123 Million AHMOPI plan holders as of 01 January 2019 and the numbers are increasing especially now that **the HMO industry is under an Insurance Commission regulatory environment**. HMO patients are a good source of patient-referrals. It is estimated that for every single HMO patient administered to, a doctor's client-base may be enhanced ten times over. With the AHMOPI's participation in government's PPP initiatives on MicroHealth; and PhilHealth's now having over a million Filipinos in its enrollee base, and with HMO benefits normally integrated with PhilHealth's, we expect AHMOPI members and POGS doctors to be able to continue providing millions of our countrymen with healthcare benefits and services.

We encourage you to join the POGS-AHMOPI MOA for all the good it stands for, more importantly enabling both organizations to fulfill their social responsibility to the Filipino people by providing our mutual clients and patients with quality yet affordable healthcare services.

May we reiterate that the AHMOPI is the FIRST recognized trade organization of HMOs in the country. Its current industry-leader-members are Asalus Corporation (Intellicare); Avega Managed Care, Inc.; Caritas Health Shield, Inc.; Cocolife Healthcare; Health Maintenance, Inc.; Health Plan Philippines, Inc.; Insular Health Care, Inc.; Medicaid Philippines, Inc.; Medicare Plus, Inc., and Pacific Cross Health Care, Inc.

Thank you and kindest regards.

Very truly yours,

**Philippine Obstetrical and
Gynecological Society (POGS)**



Mario A. Bernardino, M.D., FPOGS
President

**Association of Health Maintenance
Organizations of the Philippines, Inc.
(AHMOPI)**



Carlos D. Da Silva
Executive Director



**PHILIPPINE OBSTETRICAL & GYNECOLOGICAL SOCIETY and the ASSOCIATION
OF HEALTH MAINTENANCE ORGANIZATIONS OF THE PHILIPPINES, INC.**
January 1, 2019 to December 31, 2021 **MEMORANDUM OF AGREEMENT**
APPLICATION, UNDERTAKING AND INFORMATION SHEET ON THE PHYSICIAN
(PLEASE PRINT LEGIBLY AND COMPLETE THIS FORM IN FULL)



I have read, understood and agreed to all the provisions of the POGS-AHMOPI MOA, IRR AND USA and wish to apply for inclusion therein. If approved, I understand that the Unified Service Agreement that shall be issued for and in my behalf by the POGS & the AHMOPI will automatically terminate on December 31, 2021. Through this undertaking and my signature below, I likewise give my full consent to the POGS & the AHMOPI to gather, use, share, store and dispose of my private and sensitive data in keeping with provisions of the Data Privacy Act of 2012 and its IRR and the National Privacy Commission's issuances and for the POGS-AHMOPI MOA, IRR & USA purposes.

A. PERSONAL DATA:

NAME : _____
 BIRTHDATE : _____ GENDER [] Male [] Female STATUS _____
 PREFERRED MAILING ADDRESS: HOSPITAL _____
 HOME _____
 EMAIL ADDRESS : _____ MOBILE NO/S. _____

B. PROFESSIONAL DATA:

SPECIALTY _____ [] DIPLOMATE [] FELLOW
 SUBSPECIALTY _____ [] DIPLOMATE [] FELLOW
 PRC NO. _____ PMA NO. _____
 PHIC MEMBER NO. _____ PHIC PROVIDER NO. _____
 TIN _____ BIR Registration: [] VAT Registered (Please. submit photocopy of VAT Registration Cert .[] Non-VAT

C. CLINIC/HOSPITAL AFFILIATIONS (WITH REGULAR CLINIC SCHEDULES)

CLINIC/HOSPITAL	ADDRESS	CLINIC SCHEDULE	CONTACT NOS.
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____
4. _____	_____	_____	_____
5. _____	_____	_____	_____

D. OTHER HOSPITAL AFFILIATION/S (VISITING)

HOSPITAL	ADDRESS	CLINIC SCHEDULE	CONTACT NOS.
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____
4. _____	_____	_____	_____
5. _____	_____	_____	_____

E. KINDLY ANSWER THE FOLLOWING:

	<u>YES</u>	<u>NO</u>
1. DO YOU WANT TO BE ACCREDITED FOR ALL YOUR HOSPITAL AFFILIATIONS?	[]	[]
2. IF NOT, WHAT HOSPITALS? DO YOU HAVE CLINIC IN THESE HOSPITALS?		
a. _____	[]	[]
b. _____	[]	[]
c. _____	[]	[]
d. _____	[]	[]
e. _____	[]	[]

SIGNATURE OF PHYSICIAN: _____ DATE: _____

APPROVING OFFICERS (NAME & SIGNATURE)

POGS: _____ /Date: _____ AHMOPI: Carlos D. Da Silva _____ / Date: _____
 Executive Director



Memo to : **POGS-AHMOPI Liaison Committee**
From : _____

Subject : **Complaint against AHMOPI Member** _____
Gentlemen:

I wish to bring to your attention my complaint/s details of which (with “check” marks) are as follows:

Non-acceptance by the HMO’s Medical Coordinator and/or by his/her staff considering that I am not part of their HMO’s network of affiliated physicians, despite my having presented (a) my credentials (I am a consultant of the hospital or have visiting privileges in the hospital) and (b) a copy of my Unified Service Agreement issued by the AHMOPI.

- Name of my patient : _____
- Hospital/location : _____
- Name of AHMOPI Medical Coordinator and/or clinic secretary who denied me my rights under the POGS-AHMOPI MOA initiatives and AHMOPI’s USA: _____
- Medical/Surgical Case involved : _____

I am being asked to sign a separate Service Agreement despite having a USA, the compensation package of which is the same different from the USA . Attached is the same for your perusal.

I already have a Service Agreement with the said HMO prior to my joining the POGS-AHMOPI MOA initiatives, and I understand that the latter takes precedence over the former. Why does my HMO continue to pay my PFs based on my present Service Agreement when I should be compensated based on my current USA for any and all cases administered to within the effectivity of the same?

Other Issues/Comments: _____

I certify to the veracity of this complaint and details thereof, and request that immediate action be taken to protect my rights under the POGS-AHMOPI MOA & IRR; and the AHMOPI’s USA.

Thank you.

Signature of POGS Physician: _____
Contact Numbers: (Hospital/Clinic/Residence) _____
Mobile Number/s : _____

Note: A copy of this complaint is being emailed to **Mr. Carlos D. Da Silva**, Executive Director, Association of Health Maintenance Organizations of the Philippines, Inc., Tel. Numbers 633 97 02
Email Address: carlosleedasilva@gmail.com; and

_____, _____, at _____
AHMOPI Members: Asalus Corporation (Intellicare0, Avega Managed Care, Inc., Caritas Health Shield, Inc., Cocolife Healthcare, Health Maintenance, Inc., Health Plan Philippines, Inc., Insular Health Care, Inc., Medicaid Philippines, Inc., Medicare Plus, Inc., and Pacific Cross Health Care, Inc.